

Regular Meeting-Board of Trustees
Midland College
August 18, 2026 4:00 pm
Gibson Board Room

AGENDA

Call to Order

Public Comments

Consent Agenda

- A. Minutes of the Board Meeting on June 23, 2026
- B. Minutes of the Special Board Meeting on July 21, 2026
- C. Microsoft Licensing
- D. Palo Alto Licensing
- E. Office Supplies
- F. Computers/Laptops
- G. Smartnet Maintenance
- H. Monthly Financial Reports through July 31, 2026

Action Items

- A. 2026-2027 Operating Budget and Salary Schedules
- B. Propose Tax Rate
- C. Senate Bill 17 Certification
- D. Senate Bill 18 Certification
- E. RFQ for CMAR for Applied Technology
- F. College-Wide Monitoring System
- G. Continuing Education Fees
- H. New Faculty Employment Agreements

President's Updates

- A. Monthly Donation Report
- B. Employment of Non-Contractual Full-Time Employees
- C. Resignations & Retirements – Full-Time Non-Contractual and Contractual Employees at the End of the Contract Term
- D. Enrollment Update
- E. Upcoming Events –Next Board Meeting September 15th, 2026

Executive Session

The Board will convene into Executive Session under the provision of Texas Government Code §551.072 (Real Property). The Executive Session will not be open to the public.

Adjournment

If, during the course of the meeting, discussion of any item on the agenda should be held in a closed meeting, the board will conduct a closed meeting in accordance with the Texas Open Meetings Act, Texas Government Code Chapter 551, subchapters D and E or Texas Government code §418.183(f). Before any closed meeting is convened, the presiding officer will publicly identify the section or sections of the Act authorizing the closed meeting. All final votes, actions or decisions will be taken in open meeting.

Regular Meeting-Board of Trustees
Midland College
August 18, 2026 4:00 pm
Gibson Board Room-Pevehouse Administration Building

COMMUNICATIONS TO THE BOARD

1. Call to Order

2. Public Comments

3. Consent Agenda

- A. Minutes of the Board Meeting on June 23, 2026
- B. Minutes of the Special Board Meeting on July 21, 2026
- C. Microsoft Licensing
- D. Palo Alto Licensing
- E. Office Supplies
- F. Computers/Laptops
- G. Smartnet Maintenance
- H. Monthly Financial Reports through July 31, 2026

4. Action Items

- A. 2026-2027 Operating Budget and Salary Schedules
To be provided at the meeting.

- B. Propose Tax Rate

Administration recommends the Board of Trustees of Midland College consider the following as a proposed tax rate for final adoption in the regular meeting of the Board on September 15, 2026.

Proposed Rate

Maintenance & Operations	\$0.098102	per \$100 valuation
Debt Service	\$0.000000	per \$100 valuation
Total Ad Valorem Tax Rate	\$0.098102	per \$100 valuation

The administration recommends that the Board adopt a rate \$0.098102 per \$100 of valuation. The No-New Revenue Rate is \$0.098102 per \$100 of valuation and the Voter Approval Rate is \$0.0100552 per \$100 of valuation.

Because the proposed rate is equal to the No-New Revenue Rate, the Board is not required to hold a public hearing on the rate. Therefore, the administration recommends that the Board vote to adopt the rate at the regular meeting on September 15, 2026.

- C. Senate Bill 17 Certification

- D. Senate Bill 18 Certification

- E. RFQ for CMAR for Applied Technology

The administration recommends that the Board of Trustees qualify the following vendors for Construction Manager at Risk (CMAR) services for the Applied Technology Complex.

Robins & Morton
Oprex Commercial Construction
McGough
Cerris Builders
Pogue Construction Company LLC
MAPP LLC
Teinert Construction
Lee Lewis Construction Inc
Satterfield & Pontikes Construction Inc
EllisDon-Lott JV LLC

If approved, all of the above firms will be qualified to provide Construction Manager at

Risk (CMAR) services for Midland College. The selection committee will review all submitted proposals, interview the highest-ranked firms, and recommend a CMAR firm for contract negotiations. Upon successful completion of negotiations, the proposed agreement will be presented to the Board for consideration and approval of CMAR services.

F. College-Wide Monitoring System

Administration requests approval to purchase a comprehensive video surveillance system from Abacus Computers, Inc. utilizing Verkada security cameras, viewing stations, software licenses, and related accessories through Texas DIR Contract DIR-CPO-5095.

The total cost of the surveillance equipment and associated licensing included in the proposal is \$1,174,132. Funding for this purchase will be provided through the College's current fund balance, consistent with the College's strategic investment in campus safety, security, and technology infrastructure.

G. Continuing Education Fees

It is recommended by Administration that the Board approve the enclosed Continuing Education Course Fees along with the following:

- Proposed rates for 2026-2027 to be in effect as early as September 1, 2026
- Request the ability to add classes within the 2026-2027 academic year with a total course price not to exceed cost plus 30 percent

H. New Faculty Employment Agreements

Dr. Kennedy recommends the Board approve employment agreements for the faculty members listed below. Notwithstanding said Board action, no employment agreement shall be or become in effect unless and until signed by the President, on behalf of the College, and by said employees and delivered to the President.

Thornton Larson	Faculty Micro-Biology A&P
Christina Mann	Faculty Office System Technology
Anna McGowan	Faculty Speech
David Morse	Faculty Accounting
Nicole Pizzi	Faculty Business Management

5. President's Updates

A. Monthly Donation Report

Enclosed for June 16, 2026 to August 10, 2026

B. Employment of Non-Contractual Full-Time Employees

For your information, I have approved the full-time non-contractual employment of the following individuals in the positions shown.

Denise Beamer	Director of Operations MC Foundation
Daniela Bennett	Registrar Generalist
Ivy Brothers	Academic Advisor - Pathways
Jessica Casanova	Coordinator Community Programs
Mariah Delgado	Assistant Coach Softball
Savannah Denzy	Specialist Records
Jonathan Duran	Police Officer
Mariana Erazo	Registrar Generalist
Madison Galindo	Teacher Pre K
Paula Galindo	Assistant Teacher Pre K Academy
Jaxon Hallmark	Assistant Baseball Coach
Liliana Lopez	Academic Advisor Pathways
Michelle Montanez	Assistant Teacher Pre K Academy
Audrianna Sanchez	Assistant Teacher Pre K Academy
Jennifer Schwab	Assistant Teacher Pre K Academy
Summer Telck	Lead Pathways Advisor
Erik VanCuren	Academic Advisor - Pathways
J Don Wallace	Director of Donor Relations MC Foundation

For your information, I have approved the full-time non-contractual employment changes of the following individual(s) to the positions shown.

Pervis Evans	Dean of Adult and Continuing Education
Jaylaan Knighten Planning	Administrative Assistant III Vice President of Strategic
Larry Najera	IT Customer Service Technician
Faith Nelson	Manager Benefits and Leaves

C. Resignations & Retirements – Full-Time Non-Contractual and Contractual Employees at the End of the Contract Term

For your information, the following resignations have been received and were approved from the following full-time employees who held the position shown.

Angie Diaz	Assistant Director-Manor Park Children's Center
Trinity Diaz	Assistant Teacher Pre K Academy
Virginia Garza	Academic Advisor Pathways
Little McPherson	Teacher Lab Instructor HLGCC

D. Enrollment Update

E. Upcoming Events –Next Board Meeting September 15th, 2026

6. Executive Session

The Board will convene into Executive Session under the provision of Texas Government Code §551.072 (Real Property). The Executive Session will not be open to the public.

7. Adjournment

If, during the course of the meeting, discussion of any item on the agenda should be held in a closed meeting, the board will conduct a closed meeting in accordance with the Texas Open Meetings Act, Texas Government Code Chapter 551, subchapters D and E or Texas Government code §418.183(f). Before any closed meeting is convened, the presiding officer will publicly identify the section or sections of the Act authorizing the closed meeting. All final votes, actions or decisions will be taken in open meeting.

**Regular Meeting Minutes
Board of Trustees
Midland College
June 23, 2026 4:00 pm**

A regular meeting of the Board of Trustees of Midland College was held June 23, 2026, beginning at 4:00 p.m. in the Gibson Board Room at 3600 N. Garfield Midland, TX 79705.

Chair Steve Kiser called the meeting to order at 4:02 p.m. Other members present included Mrs. Christine Foreman, Mr. Jacobe Kendrick, Mr. Mike Oestmann, and Ms. Charlene McBride.

Those absent included Mr. Scott Lynch, Ms. Linda Cowden, Mr. Scott Kidwell, and Mr. Adrian Carrasco.

Public Comments

There were no public comments.

Division Presentation – WRTTC presented by Matt Tarpley

Matt Tarpley, Director of the Williams Regional Technical Training Center (WRTTC), presented an overview of the center's history, enrollment trends, and program offerings. WRTTC reflects a longstanding partnership between Midland College and Pecos County, supported by local funding, scholarships, and strong community engagement. Enrollment trends show gradual growth in recent years, particularly in dual credit participation. Dual credit programs continue to produce significant outcomes, with 21 students earning Associate of Arts degrees and 73 workforce certificates in 2026. Additional growth is projected through partnerships with Fort Stockton and Buena Vista high schools.

Program updates highlighted continued strength in Health Sciences, Office Systems Technology, Science, and Adult Education (GED/ESL), all showing increased participation and positive student outcomes. Nursing and Petroleum Energy programs remain important, but face challenges related to faculty recruitment and retention. Overall, WRTTC maintains strong stakeholder support and plays a critical role in regional workforce development, with continued opportunities for growth tied to expanding dual credit pathways and increasing access to qualified instructors. WRTTC will be celebrating their 30th anniversary this fall.

Consent Agenda

Mrs. McBride made a motion to approve the consent agenda. Mr. Oestmann seconded the motion, and the motion carried unanimously.

- A. Minutes of the Board Meeting on May 19, 2026
- B. Monthly Statements of Revenues and Expenses through May 31, 2026

Action Items

- A. Investment Committee Report – Quarter Ending May 31, 2026
Mrs. Foreman made a motion to approve the Investment Committee Report as presented. Mrs. McBride seconded the motion and all those present were in favor.
- B. Review of the 2026-2027 Preliminary Budget
The preliminary FY 2026–2027 budget reflects Midland College's continued reliance on a combination of state and local funding sources, with revenue projections aligned to support ongoing operations and strategic priorities. The budget emphasizes maintaining financial stability while accommodating anticipated increases in operating costs. MC is 1 of 8 institutions which will receive a small increase in state funding; final numbers will be calculated by the State in October.

Expenditures are driven primarily by personnel and operational investments, including a 3% salary increase for full-time employees, expanded staffing across faculty, lab instruction, and support roles, and an 8% increase in health insurance costs. Additional expenses include increased funding for instructional supplies and software, along with maintained contingencies for legislative and strategic planning needs, positioning the institution to support growth and program delivery.

The Board requests administration seek to increase salaries for all full-time employees to 5%, instead of the proposed 3%.

Mr. Oestmann made a motion to approve the proposed budget. Mrs. McBride seconded the motion and all those present were in favor.

C. Gensler Approval

Mrs. Foreman made a motion to enter into an agreement with Gensler for architectural and design services associated with the Applied Technology project. The agreement establishes the scope, schedule, and compensation for professional services necessary to advance design, procurement, and construction of the project. Mr. Oestmann seconded the motion which was carried unanimously.

This agreement is based on a total anticipated construction budget for the Project is estimated between approximately \$47.4 million (\$300/sq. ft.) and \$53.68 million (\$300/sq. ft.), inclusive of site development and associated infrastructure improvements.

Funding for this agreement will be supported through Oil and Gas Revenue, consistent with the institution's capital funding strategy.

D. CMAR Process Selection

Mrs. Foreman made a motion to approve the Construction Manager at Risk (CMAR) delivery method as the procurement method for construction services for the Applied Technology Complex. This method is recommended as it provides the best value to the College through early contractor involvement, enhanced cost control, and improved project scheduling. Mrs. McBride seconded the motion and all those present were in favor.

E. Leasing Agreement – Vehicles

Mr. Oestmann made a motion to approve a partnership with Enterprise Fleet Management to implement a comprehensive fleet replacement and management program utilizing an equity lease structure. This program will modernize the College's fleet, improve safety and operational efficiency, and establish a sustainable vehicle lifecycle. Mrs. Foreman seconded the motion and there was no opposition.

Funding for this program will be supported through budgeted funds for Fiscal Year 2026–2027 and future fiscal years, aligned with the College's operational and capital replacement planning for fleet assets.

F. Tennis Lighting

Mrs. Foreman made a motion to award the construction contract to OPREX Construction, LLC for the Midland College Tennis Court Lighting Project in the amount of \$286,000. Mr. Kendrick seconded the motion and the motion carried unanimously.

Funding for this project will be provided through donations designated for improvements to the College's tennis facilities.

G. Purchase of Equipment – Skid Steer and Excavator

Mrs. McBride made a motion to approve the purchase of heavy equipment from ASCO Equipment, including one Case skid steer and one Case mini excavator, to support campus operations and maintenance functions. The total cost of this purchase is \$123,125 with funding provided through current operation budgeted funds for Fiscal Year 2025-2026. Mr. Kendrick seconded the motion which was carried 5-0.

H. Salary Supplements – TWC for Pre-K Academy and Helen L. Greathouse Childcare

Mrs. Foreman made a motion to approve salary supplements totaling \$17,900 provided by Permian Basin Workforce Development Board (PBWDB) for longevity incentive for local childcare facilities to be distributed among 23 eligible employees in accordance with Board Policy DEA (Legal and Local). Mr. Oestmann seconded the motion and all those present were in favor.

I. SyGlass

Mr. Oestmann made a motion to approve virtual reality instructional software, curriculum content, hardware, and related training services from IstoVisio, Inc. to support enhanced instructional delivery and immersive learning environments across relevant instructional programs and disciplines. Mrs. Foreman seconded the motion which was carried

unanimously.

Funding for the purchase will be provided by a grant from the Abell-Hanger Foundation.

J. Turfing the Chap Center Berms

Mrs. McBride made a motion to approve an agreement with Symmetry Sports Construction for the installation of synthetic landscape turf on the berms at the Chap Center. The base bid for the project is \$411,432, with upgrade for custom logo for \$64,664. Mrs. Foreman seconded the motion and all those present were in favor.

Funding for this project will be provided through current budgeted funds for Fiscal Year 2026–2027, consistent with planned campus improvement and facility enhancement initiatives.

K. New Faculty Contract

Mr. Kendrick made a motion to approve the contract for Lacy Marrow for Faculty-English. Notwithstanding said Board action, no contract of employment shall be or become in effect unless and until signed by the President, on behalf of the College, and by said employees and delivered to the President. Mrs. McBride seconded the motion which carried unanimously.

L. Revisions to LOCAL Policies – BBC-Board Members: Vacancies and Removal from Office, BGC-Administrative Organization: Councils and Faculty Senates, CS-Information Security, FB-Admissions, FDA-Tuition and Fees; Residency

Mrs. McBride made a motion to approve the proposed revisions as presented. Mrs. Foreman seconded the motion which was approved unanimously.

President’s Updates

A. Monthly Donation Report

Enclosed from May 12, 2026 to June 15, 2026.

B. Employment of Non-Contractual Full-Time Employees

For your information, Dr. Kennedy approved the full-time non-contractual employment of the following individuals in the positions shown.

Julio Aguilar	Coordinator - Purchasing
Bella Goodman	Accounting Specialist – Foundation
Asael Martinez Coronado	Police Officer
Allie Mitchell	Coordinator – AEL
Juan Zarate	Grounds I

For your information, Dr. Kennedy has approved the full-time non-contractual employment changes of the following individuals to the positions shown.

Kellina Driver	Administrative Assistant III – VP of Strategy and Analytics
Olivia Garza	Coach – Softball
Geraldyn Kenimer	Director – Payroll
Rebecca Loya	Division Coordinator – Applied Technology
Liliana Orcutt	Administrative Assistant III – VP of Administrative Services
Shelby Marquez	Recruiter
Selena Torres	Administrative Assistant II – Dean of Admissions, Advising and Retention

C. Resignations

For your information, the following resignations were received and approved from the following full-time employees who held the positions shown.

Rosemary Cenicerros	Assistant Teacher Pre K Academy
Lexi Chambers	Assistant Teacher Pre K Academy
Aylin A Perez Gonzalez	Assistant Teacher Pre K Academy
Maranda Hakala	Teacher Pre K Academy

Cory Hill
Michael Houston
Meagan Magee
Ricky Randle

Assistant Coach Basketball
Faculty Energy Technology
Teacher Pre K Academy
Grounds Working Foreman

D. CAHIIM Accreditation

E. Athletics Staffing Update

Olivia Garza will become the Softball Head Coach with Angel Castro moving into an Assistant Athletic Director position.

F. Capital Campaign

G. TACCBO Leadership Update

Jeff Chambers has been named as the President of TACCBO.

H. July Special Meeting

I. Upcoming Events – Next Regular Board Meeting August 18th, 2026

Executive Session

At 5:21 p.m. the Board convened into Executive Session under the provision of Texas Government Code §551.072 (Real Property). The Executive Session was not open to the public.

At 6:15 p.m. the Board convened into open session. No action was taken.

Other Business

A. Consideration of Renewal of President's Contract

Mr. Kendrick made a motion to approve renewal of a 3-year contract for Dr. Kennedy.

Mr. Oestmann seconded the motion and all those present were in favor.

Adjournment

The Board adjourned at 6:17 p.m.

DATED AND APPROVED THIS 18th DAY OF AUGUST, 2026.

CHAIRPERSON, BOARD OF TRUSTEES
MIDLAND COMMUNITY COLLEGE TRUSTEES

ATTEST:

SECRETARY, BOARD OF TRUSTEES
MIDLAND COMMUNITY COLLEGE DISTRICT

Special Meeting Minutes
Board of Trustees
Midland College
July 21, 2026 4:00 pm

A special meeting of the Board of Trustees of Midland College was held July 21, 2026, beginning at 4:00 p.m. in the Gibson Board Room at 3600 N. Garfield Midland, TX 79705.

Chair Steve Kiser called the meeting to order at 4:00 p.m. Other members present included Mrs. Christine Foreman, Mr. Jacobe Kendrick, Mr. Mike Oestmann, and Mr. Adrian Carrasco. Mr. Lynch arrived at 4:04 for Action Item E.

Those absent included Ms. Linda Cowden, Mr. Scott Kidwell, and Mrs. Charlene McBride.

Public Comments

There were no public comments.

Action Items

A. Order of General Election-Board of Trustees Place 3, Place 7, Place 8, Place 9 and notice of General Election-Board of Trustees Place 3, Place 7, Place 8, Place 9

Mr. Oestmann made a motion to approve the Order of General Election and Notice of General Election. Mrs. Foreman seconded the motion and all those present were in favor.

B. New Administrative Employment Agreement

Mrs. Foreman made the motion to approve the employment agreement for Elizabeth Shydrowski in the position of Executive Director-Foundation. Mr. Oestmann seconded and all those present were in favor.

C. Dean and Registrar Employment Agreements

Mr. Carrasco made a motion to approve the employment agreements listed below. Mrs. Foreman seconded the motion which was carried unanimously.

Instruction

Mike Makowsky	Dean - Social and Behavioral Sciences and Business
Pete Avalos	Dean - Applied Technology
William Feeler	Dean – Fine Arts and Communications
Son Mai	Dean – Business and Computer Information Systems
Brandi Havner	Dean – Allied Health
Cindy Madewell	Dean – Health Sciences
Miranda Poage	Dean – Math and Sciences
Pervis Evans	Dean – Public Service
Victoria Edwards	Dean – Continuing Education
Alena Coleman	Dean – Health Sciences Dual Credit and Continuing Education

Student Services

Nereida Huffman	Dean – Admissions, Advising, and Retention
Megan Brincks	Dean – Recruitment and Student Aid
Nicole Cooper	Dean – Student Life
Kathryn Zimmerhanel	Registrar

D. New Faculty Employment Agreements

Mrs. Foreman made a motion to approve the faculty employment agreements for the employees and teacher below. Mr. Oestmann seconded the motion and all those present were in favor.

Kariann Anderson	Faculty – Biology / Anatomy and Physiology
Sylvia Flores	Faculty – Health Science Dual Credit
Christopher Mallery	Faculty – Biology / Anatomy and Physiology
Laura Martinez	Faculty – Health Science Dual Credit
Devyn Nettles	Faculty – Health Science Dual Credit

Marisol Regalado	Faculty-Health Science Dual Credit
Violete Vasquez	Teacher Pre-K Academy

- E. Purchase of Classroom Phones
Mr. Carrasco made a motion to approve purchase of hardware, software licensing, Ip telephones, and professional services from Calian Corp. in the amount of \$195,754. Mr. Oestmann seconded the motion, and there was no opposition.

President’s Updates

- A. Employment of Non-Contractual Full-Time Employees
For your information, Dr. Kennedy approved the full-time non-contractual employment of the following individuals in the positions shown.

Kaitlen Ahrlett	Assistant Teacher Pre-K Academy
Jalen Barrow	Manager Residence Hall
CarLee Cadena	Director of First-Generation and Retention Initiatives
Kelsey Delgado	Assistant Teacher Pre-K Academy
Silvia Aleman De Villa	Assistant Director- HLGCC
Aleyda Martinez	Assistant Teacher Pre-K Academy
Aniya Thomas	Assistant Coach Women's Basketball

For your information, I have approved the full-time non-contractual employment changes of the following individual(s) to the positions shown.

Angel Castro	Assistant Athletic Director
Alex Chisum	Director Admissions Welcome Center & International Services
Olivia Garza	Softball Coach
Heather Lindley (De La O)	Associate Vice President of Academic Support
Makenzie Milson	Associate Director of Admissions Operations
Khallin Poole	Transfer Advisor
Louise Powell	Administrative Assistant Cosmetology
Will Torres	Associate Vice President of Strategic Implementation

- B. Resignations
For your information, the following resignations were received and approved from the following full-time employees who held the positions shown.

Shelly Borgstedte	Specialist Registrar
Maritza De Las Casas De Toro	Assistant Teacher Pre K Academy
John Granado	Instructional and Curriculum Lead Adult Basic Education
Amy Hernandez	Director Admissions and Welcome Center
Carrie Oddonetto	Assistant Teacher Pre K Academy
Valeree Rendon	Teacher Pre K Academy
Thomas Sawyer	Instructor Transportation Training
Olivia Trischitti	Administrative Assistant Facilities and Grounds
Amy Warren	Manager-Benefits and Leaves

Executive Session

At 4:09 p.m. the Board convened into Executive Session under the provision of Texas Government Code §551.072 (Real Property). The Executive Session was not open to the public.

At 4:53 p.m. the Board convened into open session. No action was taken.

Adjournment

The Board adjourned at 4:53 p.m.

DATED AND APPROVED THIS 18th DAY OF AUGUST, 2026.

CHAIRPERSON, BOARD OF TRUSTEES
MIDLAND COMMUNITY COLLEGE TRUSTEES

ATTEST:

SECRETARY, BOARD OF TRUSTEES
MIDLAND COMMUNITY COLLEGE DISTRICT



Midland College

Purchase Request
Regular Board Meeting August 18, 2026
Consideration of Approval to Purchase Microsoft License
Amount: \$125,664.23

PURCHASE RECOMMENDATION

The administration recommends that the Board of Trustees award a contract to SHI Government Solutions to purchase Microsoft License for the campus through a DIR cooperative contract. This vendor meets all the required specifications.

BACKGROUND

SHI was selected in August of 2025 from seven cooperative vendors. Quotes were received from SHI Government Solutions. Midland College has the ability to lock in pricing for a renewal 3-year period under DIR approved cooperative pricing.

IMPACT OF THIS ACTION

If approved, this will allow the College to continue using all Microsoft products.

BUDGET INFORMATION (INCLUDING ANY STAFFING IMPLICATIONS)

\$125,664.23 - This expenditure will be funded within the Information Technology Software budget, subject to Board approval.

PURCHASING CONTRACT TIMELINE

These licenses will be for the term of September 1, 2026 through August 31, 2029.

ATTACHMENTS

DIR Cooperative Quote submitted



Pricing Proposal

John Morizio
Inside Account Manager
3828 Pecana Trail
Austin, TX 78749
john_morizio@shi.com
800-870-6079 Ext. 6526635
732-652-3004

Prepared For

Derek Gasch
TX-Midland College
3600 NORTH GARFIELD
Accounting and Bus Svc
Midland, TX 79705
United States
Email: dgasch@midland.edu
Phone: (432) 681-6314

Quotation

Reference #

Created On

Valid Until

27790553

EES - 53741292 Renewal (2)

7/24/2026

8/31/2026

Description

**Microsoft EES - 53741292
Renewal (2)**

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 M365 A5 Unified Edu Sub Per User	1000	\$113.94	\$113,940.00
Mfr: Microsoft			
Mfr Part: AAD-38400			
Contract Name: Adobe/Microsoft Software & Related Services			
Contract #: DIR-CPO-5237			
Coverage Term: 9/1/2026 - 8/31/2027			
Note: FAC B			
2 Microsoft 365 Copilot EDU Add-on	25	\$208.04	\$5,201.00
Mfr: Microsoft			
Mfr Part: AAU-89322			
Contract Name: Adobe/Microsoft Software & Related Services			
Contract #: DIR-CPO-5237			
Coverage Term: 9/1/2026 - 8/31/2027			
Note: Additional Product			
3 Win Remote Desktop Services CAL ALng LSA DCAL	50	\$11.11	\$555.50
Mfr: Microsoft			
Mfr Part: 6VC-01251			
Contract Name: Adobe/Microsoft Software & Related Services			
Contract #: DIR-CPO-5237			
Coverage Term: 9/1/2026 - 8/31/2027			
Note: ADP			

4	O365 A1 Edu Sub Per User	10000	\$0.00	\$0.00
	Mfr: Microsoft Mfr Part: M6K-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 9/1/2026 - 8/31/2027 Note: Faculty			
5	Planner & Project P3 Edu Sub Per User	5	\$63.65	\$318.25
	Mfr: Microsoft Mfr Part: 7MA-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 9/1/2026 - 8/31/2027 Note: ADP 12 Months			
6	Power BI Pro Edu Sub Per User	35	\$23.84	\$834.40
	Mfr: Microsoft Mfr Part: NK5-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 9/1/2026 - 8/31/2027 Note: Additional Product			
7	SQL Server Standard Core ALng LSA 2L	12	\$331.72	\$3,980.64
	Mfr: Microsoft Mfr Part: 7NQ-00302 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 9/1/2026 - 8/31/2027 Note: Additional Product			
8	Visual Studio Pro MSDN ALng LSA	7	\$55.16	\$386.12
	Mfr: Microsoft Mfr Part: 77D-00110 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 9/1/2026 - 8/31/2027 Note: Additional Product			
9	Win Server Standard Core ALng LSA 2L	48	\$6.74	\$323.52
	Mfr: Microsoft Mfr Part: 9EM-00562 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 9/1/2026 - 8/31/2027 Note: Additional Product			

10	Visio P2 Edu Sub Per User	5	\$24.96	\$124.80
	Mfr:	Microsoft		
	Mfr Part:	P4U-00001		
	Contract Name:	Adobe/Microsoft Software & Related Services		
	Contract #:	DIR-CPO-5237		
	Coverage Term:	9/1/2026 - 8/31/2027		
	Note:	ADP 12 months		

Shipping \$0.00

Total \$125,664.23

Additional Comments

Due to the potential impact of any current or future tariffs, the price and availability of hardware items on this quote may be subject to change.

This quote has been marked as budgetary, as certain pricing may require approval from Microsoft. Please note, SHI is unable to process Purchase Orders against budgetary quotes. Kindly reach out to your SHI sales team for a Final Quote once you have determined your required counts and licenses.

Thank you for choosing SHI-GS! The pricing offered on this quote proposal is valid through the expiration date set above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address, Quote Number, and applicable Contract Number when submitting a Purchase Order. SHI Government Solutions, Inc. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3695478; DUNS# 14-724-3096

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.



Pricing Proposal

John Morizio
Inside Account Manager
3828 Pecana Trail
Austin, TX 78749
john_morizio@shi.com
800-870-6079 Ext. 6526635
732-652-3004

Prepared For

Derek Gasch
TX-Midland College
3600 NORTH GARFIELD
Accounting and Bus Svc
Midland, TX 79705
United States
Email: dgasch@midland.edu
Phone: (432) 681-6314

Quotation

Reference #

Created On

Valid Until

Description

27789255

EES 8999903 Renewal (Student
Tenant)

7/24/2026

8/31/2026

**EES 8999903 Renewal (Student
Tenant)**

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 M365 A5 Unified Edu Sub Student Use Benefit Per User	40000	\$0.00	\$0.00
Mfr: Microsoft			
Mfr Part: AAD-38405			
Contract Name: Adobe/Microsoft Software & Related Services			
Contract #: DIR-CPO-5237			
Coverage Term: 9/1/2026 - 8/31/2027			
Note: STU B			
2 O365 A1 Edu Sub Per User	40000	\$0.00	\$0.00
Mfr: Microsoft			
Mfr Part: M6K-00001			
Contract Name: Adobe/Microsoft Software & Related Services			
Contract #: DIR-CPO-5237			
Coverage Term: 9/1/2026 - 8/31/2027			
Note: Student			
Shipping			\$0.00
Total			\$0.00

Additional Comments

This quote has been marked as budgetary, as certain pricing may require approval from Microsoft. Please note, SHI is unable to process Purchase Orders against budgetary quotes. Kindly reach out to your SHI sales team for a Final Quote once you have determined your required counts and licenses.

Due to the potential impact of any current or future tariffs, the price and availability of hardware items on this quote may be subject to change.

Thank you for choosing SHI-GS! The pricing offered on this quote proposal is valid through the expiration date set above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address, Quote Number, and applicable Contract Number when submitting a Purchase Order. SHI Government Solutions, Inc. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3695478; DUNS# 14-724-3096

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.



Midland College

Purchase Request
Regular Board Meeting August 18, 2026
Consideration of Approval to Purchase Palo Alto Subscription
Amount: \$116,942

PURCHASE RECOMMENDATION

The administration recommends that the Board of Trustees award a contract to Calian Corp. to purchase Palo Alto subscription renewals for the campus. This vendor is on Region 18 cooperative contract and meets all the required specifications.

BACKGROUND

Midland College sent out a price quote for last year's licenses for Palo Alto subscriptions. Quotes were received from Calian Corp., CDW Government, Howard Technology Solutions and Carahsoft Technology. Calian provided the best price and Midland College would like to renew the same licenses through Calian on the same cooperative contract.

IMPACT OF THIS ACTION

If approved, this will allow the College to renew their Palo Alto subscription. Palo Alto is our campus firewall, threat prevention and URL filtering service. It protects the Midland College network from various threats and exploits.

BUDGET INFORMATION (INCLUDING ANY STAFFING IMPLICATIONS)

\$ 116,941 - This expenditure will be funded within the Information Technology budget, subject to Board approval.

PURCHASING CONTRACT TIMELINE

These licenses will be for the term of August 31, 2026 through August 30, 2027.

ATTACHMENTS

Quote submitted

Calian Corp.
 8180 Lakeview Center
 Odessa, TX 79765
 Phone: 432-5617200
 Fax:
 Web: calian.com/itcs



2026 Palo Alto Renewal (8/30/2026 - 8/30/2027)

2026 Palo Alto Renewal (8/30/2026 - 8/30/2027)		Quote #104717 v1
Prepared For:	Ship To:	Date Issued: 08.07.2026
MIDLAND COLLEGE	MIDLAND COLLEGE	Expires: 11.04.2026
Eric Nash 3600 N. GARFIELD MIDLAND, TX 79705	Eric Nash 3600 N. GARFIELD MIDLAND, TX 79705	Payment Terms: Net 30 Days
P: (432) 686-4823 E: enash@midland.edu	P: (432) 686-4823 E: enash@midland.edu	Rep: CB Notley Email: cb.notley@calian.com Phone: 432-561-7216

Ln#	Item	Description	Price	Qty	Ext. Price
1	PAN-PA-5220-ATP-HA2-R	ADV THREAT PREV SUB FOR DEV IN AN HA PAIR RNWL PA-5220 013201030361	\$14,364.00	1	\$14,364.00
2	PAN-PA-5220-ATP-HA2-R	ADV THREAT PREV SUB FOR DEV IN AN HA PAIR RNWL PA-5220 013201030639	\$14,364.00	1	\$14,364.00
3	PAN-PA-5220-AWF-R	ADVANCED WILDFIRE SUBSCRIPTION RENEWAL PA-5220 013201030361	\$15,950.00	1	\$15,950.00
4	PAN-PA-5220-AWF-R	ADVANCED WILDFIRE SUBSCRIPTION RENEWAL PA-5220 013201030639	\$15,950.00	1	\$15,950.00
5	PAN-PA-5220-ADVURL-R	SUB ADV URL FILT 1YR RNWL PA-5220 013201030361	\$15,950.00	1	\$15,950.00
6	PAN-PA-5220-ADVURL-R	SUB ADV URL FILT 1YR RNWL PA-5220 013201030639	\$15,950.00	1	\$15,950.00
7	PAN-SVC-PREM-5220-R	PREMIUM SUPP RENEWAL PA-5220 013201030361	\$12,207.00	1	\$12,207.00
8	PAN-SVC-PREM-5220-R	PREMIUM SUPP RENEWAL PA-5220 013201030639	\$12,207.00	1	\$12,207.00
R18-2026-03-000060					
Subtotal:					\$116,942.00

Quote Summary	Amount
	\$116,942.00
Total:	\$116,942.00

Prices in this quotation are based on current supplier, material, and freight costs and are valid for 7 days. Due to global supply chain volatility, Seller reserves the right to adjust pricing or cancel orders arising from pricing or other errors at the time of order acceptance or prior to shipment if underlying costs increase. Seller will contact the Buyer as updates occur if issues on the order arise. All product return requests are subject to approval and may incur a restock fees. Taxes, shipping, handling and other fees may apply. This Quote and all products and services purchased under this Quote by the customer listed above (the "Customer") shall be subject to the terms and conditions in Calian's Master Services Agreement (the "MSA"), which are incorporated herein by reference and can be found at <https://itcs.calian.com/itcs-msa/>. The Customer shall be referred to as "you", "your" or "Client" under the MSA. Calian will not be bound by any terms or conditions printed or referenced on any purchase order, invoice, memorandum, or other written communication supplied by the Customer unless Calian has expressly acknowledged the other terms and, thereafter, expressly and explicitly accepted such other terms in writing as superseding those found in the MSA.

Calian Corp.
8180 Lakeview Center
Odessa, TX 79765
Phone: 432-5617200
Fax:
Web: calian.com/itcs



2026 Palo Alto Renewal (8/30/2026 - 8/30/2027)

Acceptance

MIDLAND COLLEGE

Signature / Name

Initials

Date

PO Number



Midland College

Purchase Request
Regular Board Meeting August 18, 2026
Consideration of Approval for Office Supplies
Amount: Up to \$100,000

PURCHASE RECOMMENDATION

The administration recommends that the Board of Trustees award multiple contracts to the vendors listed below for office supplies. All the vendors below are on state cooperatives.

1. Officewise Furniture & Supply
2. ODP Business Solutions (Office Depot)
3. Wal-Mart
4. Amazon

BACKGROUND

In the past, Midland College has done cooperative price quotes to select one vendor for all our office supplies. Departments had to use this vendor unless they did not carry specific items. Any single purchase of office supplies of \$100,000 or greater will be brought back to the Board for approval.

IMPACT OF THIS ACTION

If approved, multiple vendors will allow the College to purchase office supplies at a lower cost. Departments will be able to shop the vendors to get the best price.

BUDGET INFORMATION (INCLUDING ANY STAFFING IMPLICATIONS)

This expenditure will be funded within the budgets of the departments purchasing the supplies, subject to Board approval.

PURCHASING CONTRACT TIMELINE

These contracts, if approved, will be from September 1, 2026 through August 31, 2027.



Midland College

Purchase Request
Regular Board Meeting August 18, 2026
Consideration of Approval for Computers/Laptops
Amount: Up to \$100,000

PURCHASE RECOMMENDATION

The administration recommends that the Board of Trustees award multiple contracts to the vendors listed below for computers, laptops, and tablets. All the vendors below are on state cooperatives.

1. Abacus Computers Inc.
2. SHI Government Solutions
3. Southern Computer Warehouse
4. CDW Government
5. Dell
7. Hewlett Packard

BACKGROUND

In the past, Midland College has done cooperative price quotes to select one vendor for all our computers, laptops, and tablets. Departments were required to use this vendor unless they did not carry specific items. The College would like the option to have a list of approved vendors in order to be able to shop for the best pricing. The technology department would get cooperative quotes within this list of. Any single purchase of computer equipment of \$100,000 or greater will be brought back to the Board for approval.

IMPACT OF THIS ACTION

If approved, multiple vendors will allow the College to purchase these technology items at the best cost.

BUDGET INFORMATION (INCLUDING ANY STAFFING IMPLICATIONS)

This expenditure will be funded within the technology budget, subject to Board approval.

PURCHASING CONTRACT TIMELINE

These vendors, if approved, will be from September 1, 2026 through August 31, 2027.



Midland College

Purchase Request
Regular Board Meeting August 18, 2026
Consideration of Approval to Purchase Software Maintenance
Amount: \$171,014

PURCHASE RECOMMENDATION

The administration recommends that the Board of Trustees award a contract to Calian Corp. for Smartnet Maintenance agreement for the campus through a DIR cooperative contract. This vendor meets all the required specifications.

BACKGROUND

Midland College selected Calian Corp in 2017 through competitive price quote. This maintenance agreement is for all the College's Cisco equipment. The maintenance agreement with Calian Corp is through a DIR cooperative agreement. The College would like to continue this agreement through Calian Corp. They have all the information/configurations for our Cisco equipment.

IMPACT OF THIS ACTION

If approved, this will allow the College to continue with maintenance agreements with no break in service.

BUDGET INFORMATION (INCLUDING ANY STAFFING IMPLICATIONS)

\$171,014 - This expenditure will be funded within the Information Technology Software budget, subject to Board approval.

PURCHASING CONTRACT TIMELINE

These licenses will be for the term of September 1, 2026 through August 31, 2027.

ATTACHMENTS

Renewal Quote

Calian Corp.
 8180 Lakeview Center
 Odessa, TX 79765
 Phone: 432-5617200
 Fax:
 Web: calian.com/itcs



Smartnet Renewal

Smartnet Renewal		Quote #104415 v2	
Prepared For:	Ship To:	Date Issued:	08.10.2026
MIDLAND COLLEGE	MIDLAND COLLEGE	Expires:	09.30.2026
Eric Nash	Eric Nash	Payment Terms:	Net 30 Days
3600 N. GARFIELD	3600 N. GARFIELD	Rep:	CB Notley
MIDLAND, TX 79705	MIDLAND, TX 79705	Email:	cb.notley@calian.com
P: (432) 686-4823	P: (432) 686-4823	Phone:	432-561-7216
E: enash@midland.edu	E: enash@midland.edu		

Ln#	Item	Description	Price	Qty	Ext. Price
1	CON-SNT-ASR1001X	BAS 8X5XNBD Product Model# ASR1001-X SN FXS2437Q24G 9/1/2026 - 7/31/2027	\$1,691.00	1	\$1,691.00
2	CON-SNT-ASR105GK	BAS 8X5XNBD Product Model# ASR1001X-2.5G-K9 SN FXS1952Q1U5 9/1/2026 - 7/31/2027	\$1,705.00	1	\$1,705.00
3	CON-SNT-C9504YA4	BAS 8X5XNBD Product Model# C9500-48Y4C-A SN CAT2331L4KB CAT2331L4MG CAT2330L0KP CAT2330L0LF CAT2330L0CQ 9/1/2026 - 8/31/2027	\$2,065.00	5	\$10,325.00
4	CON-SNT-ISR4321V	BAS 8X5XNBD Product Model# ISR4321-V/K9 SN FLM254410DK 9/1/2026 - 8/31/2027	\$491.00	1	\$491.00
5	CON-SNT-ISR4331V	BAS 8X5XNBD Product Model# ISR4331-V/K9 SN FLM255110PW FLM255110PS 9/1/2026 - 8/31/2027	\$637.00	2	\$1,274.00

Smartnet Renewal

Ln#	Item	Description	Price	Qty	Ext. Price
6	CON-SNT-ISR4351V	BAS 8X5XNBD Product Model# ISR4351-V/K9 SN FLM26501124 FLM26501122 9/1/2026 - 8/31/2027	\$1,248.00	2	\$2,496.00
7	CON-SNT-SLASR1AM	BAS 8X5XNBD Product Model# SLASR1-AES 9/1/2026 - 7/31/2027	\$981.00	2	\$1,962.00
8	CON-SW-C92048PE	BAS NO RMA Product Model# C9200-48P-E SN JAD24160MYJ JAD2410007B JAD2433042Z JAD24330427 JAD24160N9L JAD243303ZLN JAD2433041A JAD23490097 JAD23481ATN JAE24172QVN JAD23490044 JAD23481C0D JAD234900EW JAE24172QZR JAE24172Q7W JAD23481AWH JAD23481AR6 JAE241110CW JAD23481AWU JAD23481ARN JAE24172R1M JAD23481ATA JAE25171ACA FOC26012348 FOC26092LDM FOC26092KNF FOC26092LOW JAE26271S0Y JAE26271S0S JAE26271RZF JAE26271RXU JAE26271RW8 JAE26271RW5 JAE26271RS8 JAE26271RS6 JAE26271RQJ JAE2626281Z JAE26271SM8 JAE26271SLW JAE26271SLB JAE26271SJZ JAE26271SJS JAE26271SJ2 JAE26271SHU JAE26271SB9 JAE26271S95 JAE26271SPU JAE26271SP6 JAE26271T55	\$504.00	70	\$35,280.00

Calian Corp.
 8180 Lakeview Center
 Odessa, TX 79765
 Phone: 432-5617200
 Fax:
 Web: calian.com/itcs



Smartnet Renewal

Ln#	Item	Description	Price	Qty	Ext. Price
		JAE26271T3M JAE26271T2N JAE26271T2L JAE26271T19 JAE26271SZQ JAE26271SYJ JAE26271SVP JAE26271TFA JAE26271TEB JAE26271TE4 JAE26271TAV JAE26271TAJ JAE26271TA7 JAE26271TA2 JAE26271T95 JAE26271T5G FOC2646133K FOC26461437 FOC26468A9E FOC26468A2B FOC264689RD 9/1/2026 - 8/31/2027			
9	CON-SW-C930048N	BAS NO RMA Product Model# C9300-48UN-A SN FJC2323U0P9 FCW2317L02Q 9/1/2026 - 8/31/2027	\$1,028.00	2	\$2,056.00
10	CON-SW-C93004PA	BAS NO RMA Product Model# C9300-48P-A SN FJB2403B09Z FJC2409U0UG FJC2409U0PM FCW2412G04F FCW2412G035 FOC2412U04L FCW2412C04F FCW2412C04H FOC2412X07Z FCW2412G08M FJC25471J92 FJC25471J8V FJC254916PN FJC254917BR FJC2549173C FJC25491B5K FJC254912S7 FJC254912RV FJC254919ZL FJC254919YS FJC254919YH FJC254919XZ FJC254919XK FJC254919U9 FJC254919U0 FJC254919TK FJC254919T7 FJC25491A3W FJC25491A3M FJC25491A3E	\$775.00	97	\$75,175.00

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Smartnet Renewal

Ln#	Item	Description	Price	Qty	Ext. Price
		FJC25491A37 FJC25491A35 FJC25491A31 FJC25491A2Y FJC25491A2U FJC25491A2M FJC2549107M FJC2549107H FJC25491A4Y FJC25491A43 FJC25491A3Y FJC25491A3X FJC2549107A FJC25491077 FJC25491076 FJC25481J3J FJC25481F0U FJC2549109N FJC2549109M FJC2549109A FJC2549108H FJC2549108D FJC2549108A FJC254912RJ FJC254912R1 FJC254919NC FJC254919N4 FJC254919HB FJC254912SY FJC25491B8D FJC25491C57 FJC254915BR FJC254915B7 FJC254915B6 FJC254915B2 FJC2549159N FJC2549159K FJC2549158T FJC2549140G FJC254912XZ FJC254912T5 FJC25481M7R FJC25481LUV FJC254915CD FJC254915CC FJC254915C1 FJC25471JCC FJC254914DF FJC25491497 FJC2549148K FJC2549148A FJC254915BW FJC254914F7 FJC254914F4 FOC2550Y2S8 FJC254914PK FJC254914KN FJC254914HV FJC254914FC FJC254914X1 FJC254914S1 FJC25491588 FJC2549156C FJC2549154W FJC271528V9 FJC2715289U FJC271528DT			

Smartnet Renewal

Ln#	Item	Description	Price	Qty	Ext. Price
11	CON-SW-C93004PE	9/1/2026 - 8/31/2027 BAS NO RMA Product Model# C9300-48P-E SN FJC2429S08X FJC2429T0LH FJC2412T0W9 FJC2429T0LC FJC2429E0TB FJC2412S118 FJC25471BYB FJC25471BVV FJC25471BU1 9/1/2026 - 8/31/2027	\$773.00	9	\$6,957.00
12	CON-SW-C93004UA	9/1/2026 - 8/31/2027 BAS NO RMA Product Model# C9300-48U-A SN FCW2129L0B7 FCW2128G0D2 FCW2129L0C9 FCW2128L0HG FCW2128L0HA 9/1/2026 - 8/31/2027	\$854.00	5	\$4,270.00
13	CON-SW-C93024XU	9/1/2026 - 8/31/2027 BAS NO RMA Product Model# C9300-24UX-A SN FCW2213G02A FJC254411RK FJC254313BJ 9/1/2026 - 8/31/2027	\$1,037.00	3	\$3,111.00
14	CON-SW-C93A048M	9/1/2026 - 8/31/2027 BAS NO RMA Product Model# C9300-48UXM-A SN FCW2224G1AZ FCW2224G1AB FCW2225C0L9 FCW2225G0JE FCW2225L0JM FCW2225G0JC FCW2225G0JH FCW2225L0JL FCW2225G0JA FCW2225G0JN FOC2225U0JJ FCW2225L0JV FCW2225C0LH FCW2225L0JS FCW2225C0LC FOC2225U0N4 FJC25451TP2 FJC25451TN7 FJC25451TEV 9/1/2026 - 8/31/2027	\$1,039.00	19	\$19,741.00

Calian Corp.
 8180 Lakeview Center
 Odessa, TX 79765
 Phone: 432-5617200
 Fax:
 Web: calian.com/itcs



Smartnet Renewal

Ln#	Item	Description	Price	Qty	Ext. Price
15	CON-SW-VG204XM	BAS NO RMA Product Model# VG204XM SN FCH1823S007 FCH1823R00M FCH1823S00B FCH1823S00C FCH1823S005 FCH1823R00C FCH1823R00N FCH1823S010 FCH1823R00R FCH1823R00L 9/1/2026 - 4/30/2027	\$96.00	10	\$960.00
16	CON-SW-WSC312PD	BAS NO RMA Product Model# WS-C3560CX-12PD-S SN FOC2423LBBB FOC2423LBLG FOC2423LBKU FOC2423LBGM FOC2549YHM2 FOC2549YHB2 FOC2550Y06Y FOC2550Y069 FOC2549YHWU FOC2549YHQQ FOC2549YHPQ FOC2549YHP1 FOC2549YHNC FOC2549YHNA FOC2549YHMZ FOC2549YHM4 FOC2550Y0CC FOC2638Y20Y FOC2638Y2T7 FOC2638Y2GJ FOC2638Y2YX FOC2711YPVT 9/1/2026 - 8/31/2027	\$160.00	22	\$3,520.00
R18-2026-03-000060					
Subtotal:					\$171,014.00

Quote Summary	Amount
	\$171,014.00
Total:	\$171,014.00

Prices in this quotation are based on current supplier, material, and freight costs and are valid for 7 days. Due to global supply chain volatility, Seller reserves the right to adjust pricing or cancel orders arising from pricing or other errors at the time of order acceptance or prior to shipment if underlying costs increase. Seller will contact the Buyer as updates occur if issues on the order arise. All product return requests are subject to approval and may incur a restock fees. Taxes, shipping, handling and other fees may apply. This Quote and all products and services purchased under this Quote by the customer listed above (the "Customer") shall be subject to the terms and conditions in Calian's Master Services Agreement (the "MSA"), which are incorporated herein by reference and can be found at <https://itcs.calian.com/itcs-msa/>. The Customer shall be referred to as "you", "your" or "Client" under the MSA. Calian will not be bound by any terms or conditions printed or referenced on any purchase order, invoice, memorandum, or other written communication supplied by the Customer unless Calian has expressly acknowledged the other terms and, thereafter, expressly and explicitly accepted such other terms in writing as superseding those found in the MSA.

Calian Corp.
8180 Lakeview Center
Odessa, TX 79765
Phone: 432-5617200
Fax:
Web: calian.com/itcs



Smartnet Renewal

Acceptance

MIDLAND COLLEGE

Signature / Name

Initials

Date

PO Number

Midland College

Comparative Year-To-Date Operating Revenues

July 31, 2026

(91.67% of Year Completed) Unaudited

	Fiscal Year 2024-2025			Fiscal Year 2025-2026		
Source of Funds	Total Received	Actual thru July	Percent Received	Original Budget	Actual thru July	Percent Received
State Appropriation	11,731,083	11,512,905	98.14%	10,059,226	10,232,139	101.72%
Ad Valorem Taxes	43,127,550	42,812,997	99.27%	45,748,517	46,927,575	102.58%
Tuition and Fees	10,763,428	11,051,190	102.67%	11,854,813	12,375,016	104.39%
Other Income	6,387,071	5,984,168	93.69%	5,048,275	21,213,068 *	420.20%
Auxiliary	1,211,830	1,154,026	95.23%	1,355,500	1,370,825	101.13%
Total Unrestricted and Auxiliary	73,220,962	72,515,286	99.04%	74,066,331	92,118,623	124.37%
Restricted Funds	23,263,908	17,128,112	73.63%	14,485,653	19,355,803	133.62%
Total Revenue	96,484,870	89,643,398	92.91%	88,551,984	111,474,426	125.89%

* See Drilling Revenue Received Report

Midland College

Comparative Year-To-Date Operating Expenses

July 31, 2026

(91.67% of Year Completed) Unaudited

	Fiscal Year 2024-2025			Fiscal Year 2025-2026		
	Total Expended	Actual thru July	Percent Expended	Original Budget	Actual thru July	Percent Expended
Instruction	20,261,148	18,256,767	90.11%	22,001,683	17,375,782	78.97%
Public Service/Extension	4,283,332	3,710,563	86.63%	4,670,362	3,842,700	82.28%
Academic Support	7,420,744	6,514,544	87.79%	8,351,451	5,664,258	67.82%
Student Services	5,296,080	4,568,837	86.27%	5,819,650	4,383,117	75.32%
Institutional Expense	13,023,339	10,984,305	84.34%	14,789,126	10,920,695	73.84%
Physical Plant	13,427,252	9,480,293	70.60%	11,417,632	14,475,332 *	126.78%
Auxiliary	5,213,201	4,575,371	87.77%	5,371,177	4,691,284	87.34%
Transfers	3,820,193	1,386,566	36.30%	1,645,250	1,323,074	80.42%
Total Unrestricted and Auxiliary	72,745,289	59,477,246	81.76%	74,066,331	62,676,242	84.62%
Restricted Funds	24,182,716	25,555,498	105.68%	14,485,653	22,246,095	153.57%
Total Current Fund Expenses	96,928,005	85,032,744	87.73%	88,551,984	84,922,337	95.90%

* See Dorm Project Expenditure Report

Midland College

Comparative Year-To-Date Operating Expenses

By Natural Expense Classification

Unrestricted and Auxiliary Funds Only

July 31, 2026

(91.67% of Year Completed) Unaudited

	Fiscal Year 2024-2025			Fiscal Year 2025-2026		
	Total Expended	Actual thru July	Percent Expended	Amended Budget	Actual thru July	Percent Expended
Salaries & Benefits						
Non-Faculty Salary-FT	19,200,022	16,668,835	86.82%	21,887,719	16,789,729	76.71%
Non-Faculty Salary-PT	1,171,513	1,038,052	88.61%	1,655,548	822,283	49.67%
Faculty & Lab Salaries-FT	11,454,248	10,409,839	90.88%	12,954,407	9,826,902	75.86%
Faculty & Lab Salaries-PT	4,304,995	3,857,291	89.60%	3,832,442	3,826,567	99.85%
Staff Benefits	8,554,036	7,520,581	87.92%	8,779,554	7,205,487	82.07%
Subtotal Salaries & Benefits	44,684,814	39,494,598	88.38%	49,109,670	38,470,968 **	78.34%
Contracted Services	5,618,388	5,094,295	90.67%	3,851,813	3,246,403	84.28%
Utilities	1,806,358	1,429,019	79.11%	1,945,400	1,761,372	90.54%
Supplies and Consumables	1,805,374	1,469,692	81.41%	2,047,170	1,832,070	89.49%
Other Operating	8,443,999	7,925,876	93.86%	12,055,500	7,473,253	61.99%
Travel & Professional Development	610,983	549,455	89.93%	829,727	511,569	61.66%
Equipment and Capital Outlay	4,642,766	860,027	18.52%	1,036,933	6,756,498 *	651.58%
Scholarships & Financial Aid (Unrestricted)	1,312,414	1,267,718	96.59%	1,544,868	1,301,035	84.22%
Debt Covenant and Other Transfers	3,820,193	1,386,566	36.30%	1,645,250	1,323,074	80.42%
Total Unrestricted and Auxiliary	72,745,289	59,477,246	81.76%	74,066,331	62,676,242	84.62%

* See Dorm Project Expenditure Report

** Salary and Benefit amounts are through June

Midland College
Approved Projects from Net Position Reported in Operating Expenses
July 31, 2026

(91.67% of Year Completed) Unaudited

	Fiscal Year 2025-2026			
	<u>Original Approved</u>	<u>2024-2025 Actual</u>	<u>Actual thru July</u>	<u>Percent Expended</u>
Dorm Renovation Project				
Reported within				
Physical Plant /	10,430,154	2,810,910	6,503,712 *	89.30%
Equipment & Capital Outlay				

Midland College
Drilling Revenue Received
July 31, 2026

(91.67% of Year Completed) Unaudited

	Fiscal Year 2025-2026	
	Per Agreement	Received thru July
Surface Use Agreement	35,000,000	15,000,000
Lease Bonus	665,750	665,750
Royalty Income	-	448,641
Total	35,665,750	16,114,391

Midland College
Approved Purchase Orders \$50,000 - \$100,000
July 31, 2026
(91.67% of Year Completed) Unaudited

Purchas Order Number	Vendor	Description/Project	Amount	Date Approved	State Purchasing Method
254699	Sweepco	Chap Center Parking Lot Repair, Stripe, and Seal Coat	\$ 69,860	6/22/26	Lowest Quote



Midland College

RECOMMENDATION

Administration recommends the Board of Trustees of Midland College consider the following as a proposed tax rate for final adoption in the regular meeting of the Board on September 15, 2026.

Proposed Rate

Maintenance & Operations	\$0.098102	per \$100 valuation
Debt Service	<u>\$0.000000</u>	per \$100 valuation
Total Ad Valorem Tax Rate	\$0.098102	per \$100 valuation

DISCUSSION

The administration recommends that the Board adopt a rate \$0.098102 per \$100 of valuation. The No-New Revenue Rate is \$0.098102 per \$100 of valuation and the Voter Approval Rate is \$0.0100552 per \$100 of valuation.

HEARING AND FINAL ADOPTION

Because the proposed rate is equal to the No-New Revenue Rate, the Board is not required to hold a public hearing on the rate. Therefore, the administration recommends that the Board vote to adopt the rate at the regular meeting on September 15, 2026.



Midland College

I certify, under penalty of perjury and the loss of funding to Midland College, that Midland College has complied with the requirements in Tex. Educ. Code § 51.3525:

[X] I certify, in accordance with Tex. Educ. Code § 51.3525(b)(1)(A), this institution does not, except as required by federal law, have any office, division or unit with the established purpose of:

- influencing hiring or employment practices at the institution with respect to race, sex, color, or ethnicity, other than through the use of color-blind and sex-neutral hiring processes in accordance with any applicable state and federal antidiscrimination laws;
- promoting differential treatment of or providing special benefits to individuals on the basis of race, color, or ethnicity;
- promoting policies or procedures designed or implemented in reference to race, color, or ethnicity, other than policies or procedures approved in writing by this institution's general counsel and the Texas Higher Education Coordinating Board for the sole purpose of ensuring compliance with any applicable court order or state or federal law; or
- conducting trainings, programs, or activities designed or implemented in reference to race, color, ethnicity, gender identity, or sexual orientation, other than trainings, programs, or activities developed by an attorney and approved in writing by this institution's general counsel and the Texas Higher Education Coordinating Board for the sole purpose of ensuring compliance with any applicable court order or state or federal law.

[X] I certify, in accordance with Tex. Educ. Code § 51.3525(b)(1)(B), this institution has not, except as required by federal law, hired or assigned an employee of the institution, or contracted with a third party to perform the duties of a diversity, equity, and inclusion office as defined in Tex. Educ. Code § 51.3525(a).

[X] I certify, in accordance with Tex. Educ. Code § 51.3525(b)(1)(C), this institution does not, except as required by federal law, compel, require, induce, or solicit any person to provide a diversity, equity, and inclusion statement or give preferential consideration to any person based on the provision of a diversity, equity, and inclusion statement.

[X] I certify, in accordance with Tex. Educ. Code § 51.3525(b)(1)(D), this institution does not, except as required by federal law, give preference on the basis of race, sex, color, ethnicity, or national origin to an applicant for employment, an employee, or a participant in any function of the institution.

[X] I certify, in accordance with Tex. Educ. Code § 51.3525(b)(1)(E), this institution does not, except as required by federal law, require any person, as a condition of enrolling at the institution or performing any institution function, to participate in diversity, equity, and inclusion training, which includes a training, program, or activity designed or implemented in reference to race, color, ethnicity, gender identity, or sexual orientation, unless the training meets the exception in Tex. Educ. Code § 51.3525(b)(1)(E)(ii).



Midland College

[X] I certify, in accordance with Tex. Educ. Code § 51.3525(b)(2), that this institution has adopted policies and procedures for appropriately disciplining, including by termination, an employee or contractor of the institution who engages in conduct in violation of Tex. Educ. Code § 51.3525(b)(1)(A)-(E).

[X] I certify, in accordance with Tex. Educ. Code § 51.3525(e), that no state appropriations to this institution for FY27 have been spent prior to submission of this certification report for FY26 to the Legislature and the Texas Higher Education Coordinating Board.

[X] I understand the State Auditor's Office will conduct a compliance audit for this institution and if violations of Tex. Educ. Code § 51.3525 are found, this institution must cure the violation within 180 days or become ineligible to receive formula funding increases, institutional enhancements, or exceptional items during the state fiscal biennium immediately following the state fiscal biennium in which the determination is made.

[X] I understand all complaints regarding any violations made by this institution will be sent to the State Auditor's Office for review.

To ensure full compliance with Tex. Educ. Code § 51.3525, in the past fiscal year Midland College has conducted the following:

- Midland College has, prior to taking any action, reviewed its strategic and operational initiatives as well as memoranda of understanding and other agreements to ensure compliance with Tex. Educ. Code 51.3525.

Failure to return a certification form to the Texas Higher Education Coordinating Board by September 1, 2026, will be considered an act of non-compliance with the law and can subject the above referenced institution to all penalties allowed by law.

Dr. Damon Kennedy, President

Date

Steven C Kiser, Board Chair

Date

Date submitted to THECB: _____

Date submitted to the Legislature: _____



Midland College

ELECTRONIC SIGNATURE ACKNOWLEDGEMENT AND CONSENT FORM

I, Damon Kennedy, agree and understand that by signing the Electronic Signature Acknowledgment and Consent Form, that all electronic signatures are the legal equivalent of my manual/handwritten signature and I consent to be legally bound to this agreement. I further agree my signature on this document is as valid as if I signed the document in writing. This is to be used in conjunction with the use of the electronic signature for the submission of the SB17 Annual Certification required by 51.3525(e) that I elected to have signed electronically. Under penalty of perjury, I herewith affirm that my electronic signature was signed by myself with full knowledge and consent and am legally bound to these terms and conditions.

Dr. Damon Kennedy, President

Date

Please check one:

☒ President

☐ Board Chair



Midland College

ELECTRONIC SIGNATURE ACKNOWLEDGEMENT AND CONSENT FORM

I, Steven Kiser, agree and understand that by signing the Electronic Signature Acknowledgment and Consent Form, that all electronic signatures are the legal equivalent of my manual/handwritten signature and I consent to be legally bound to this agreement. I further agree my signature on this document is as valid as if I signed the document in writing. This is to be used in conjunction with the use of the electronic signature for the submission of the SB17 Annual Certification required by 51.3525(e) that I elected to have signed electronically. Under penalty of perjury, I herewith affirm that my electronic signature was signed by myself with full knowledge and consent and am legally bound to these terms and conditions.

Steven Kiser, Board Chair

Date

Please check one:

☐ President

☒ Board Chair



Midland College

Senate Bill 18 Certification

Midland College does not offer tenure to faculty members and thus does not have related policies and procedures regarding faculty tenure required by Texas Education Code 51.942(g) or a post-tenure review policy as required by state law (Budget Bill - Article III - Texas Higher Education Coordinating Board Section 25).

Please accept this Certification as Midland College's compliance with Senate Bill 18.

Certified by:

Dr. Damon Kennedy, President

Date

Steven C Kiser, Board Chair

Date



Midland College

**Qualification Request
Regular Board Meeting August 18, 2026
Consideration of Approval to Qualify CMAR Vendors for
Applied Technology Complex**

QUALIFICATION RECOMMENDATION

The administration recommends that the Board of Trustees qualify the following vendors for Construction Manager at Risk (CMAR) services for the Applied Technology Complex.

Robins & Morton
Oprex Commercial Construction
McGough
Cerris Builders
Pogue Construction Company LLC
MAPP LLC
Teinert Construction
Lee Lewis Construction Inc
Satterfield & Pontikes Construction Inc
EllisDon-Lott JV LLC

IMPACT OF THIS ACTION

If approved, all of the above firms will be qualified to provide Construction Manager at Risk (CMAR) services for Midland College. The selection committee will review all submitted proposals, interview the highest-ranked firms, and recommend a CMAR firm for contract negotiations. Upon successful completion of negotiations, the proposed agreement will be presented to the Board for consideration and approval of CMAR services.

BUDGET INFORMATION (INCLUDING ANY STAFFING IMPLICATIONS)

This approval only qualifies the companies to offer CMAR services to Midland College.

PURCHASING CONTRACT TIMELINE

WE plan on bringing a CMAR contract to the Board in September for approval.

ATTACHMENTS

None



Midland College

Purchase Request
Regular Board Meeting August 18, 2026
Consideration of Approval to Purchase Verkada Video
Surveillance System
Amount: \$1,174,132

PURCHASE RECOMMENDATION

Administration requests approval to purchase a comprehensive video surveillance system from Abacus Computers, Inc. utilizing Verkada security cameras, viewing stations, software licenses, and related accessories through Texas DIR Contract DIR-CPO-5095. The total cost of the surveillance equipment and associated licensing included in the proposal is \$1,174,132.

BACKGROUND

As part of the College's ongoing commitment to campus safety and security, administration is recommending the acquisition of a modern cloud-managed video surveillance system that will significantly expand and enhance monitoring capabilities across campus. The proposed solution includes indoor and outdoor cameras, multi-sensor cameras, PTZ cameras, remote cameras, viewing stations, and long-term software licensing to support centralized monitoring, recording, and management of surveillance footage.

The proposal includes approximately 260 new surveillance cameras of various types, along with associated mounts, poles, solar components, viewing stations, and 10-year licensing to support long-term operation of the system. The equipment will provide expanded coverage of campus facilities, parking areas, pedestrian corridors, and other strategic locations to enhance safety, assist with incident investigations, and support campus operations.

Importantly, this proposal represents only the surveillance equipment, cameras, licensing, and associated hardware required for the project. Additional project components, including network switches, supporting infrastructure, installation services, and configuration will be required before the surveillance system can be fully deployed and operational. These items are not included in the current proposal and will be presented separately as project development continues.

FUNDING SOURCE

Funding for this purchase will be provided through the College's current fund balance, consistent with the College's strategic investment in campus safety, security, and technology infrastructure.

NEXT STEPS

Upon Board approval, the College will proceed with the purchase of the surveillance equipment and licensing through Abacus Computers, Inc.



Midland College

Following acquisition, administration will continue planning for the remaining project components, including network switches, installation services, cabling, configuration, and system integration requirements necessary to place the surveillance system into full operation. These additional elements are being evaluated to determine final project costs, implementation schedules, and deployment priorities.

Once all project components have been procured and installed, the College will complete testing, user training, and transition the surveillance system into operational service to support campus-wide safety and security objectives.

ATTACHMENTS

Quote submitted



6 Desta Drive, Suite 1350
 Midland, TX 79705-5512
 Tel: 432-687-5424
 Fax: 432-682-7741

SHIP WEEK	PAGE	QUOTATION NO.	CANCEL DATE	CUST. NO.
	1	31581		MICOL

QUOTATION

QUOTED TO

Midland College
 Barbara Fennell - Purchasing
 3600 N. Garfield
 Midland, TX 79705

SHIP TO

Abacus Computers for Midland College PO
 PO#
 6 Desta Drive Ste 1350
 Midland, TX 79705

DATE	PURCHASE ORDER NO.	SHIP VIA			F.O.B.			TERMS	
07/23/26	No Alarms CR63+rnw lic + c	Bring in - delivery						Net 30	
CUSTOMER CONTACT		QUOTE VALID UNTIL		LOCATION	SALESPERSON			TERRITORY	
Derek Gasch		08/23/26			Jaclyn Singh				
ITEM NO.		DESCRIPTION			DIR #		QTY	UNIT PRICE	EXTENSION
VEKVX52-HW		Verkada VX52 Viewing Station			DIR-CPO-5095		10	\$ 371.00	\$ 3,710.00
VEKLIC-VX-10Y-CAP		Verkada 10Y Viewing Station Lics, Capacity Increase			DIR-CPO-5095		10	\$ 3,374.00	\$ 33,740.00
VEKCB63-512E-HW		Verkada CB63-E Outdoor Bullet Camera, 512GB, 30 I			DIR-CPO-5095		21	\$ 1,619.00	\$ 33,999.00
VEKCB63-512TE-HW		Verkada CB63-TE Outdoor Bullet Camera, 512GB, 30			DIR-CPO-5095		1	\$ 1,754.00	\$ 1,754.00
VEKACC-MNT-SJBOX-1		Verkada Square Junction Box Mount			DIR-CPO-5095		12	\$ 74.00	\$ 888.00
VEKCD43-256-HW		Verkada CD43 Indoor Dome Camera, 256GB, 30 Day:			DIR-CPO-5095		125	\$ 809.00	\$ 101,125.00
VEKCD63-512-HW		Verkada CD63 Indoor Dome Camera, 512GB, 30 Day:			DIR-CPO-5095		3	\$ 1,417.00	\$ 4,251.00
VEKCF83-512E-HW		Verkada CF83-E Outdoor Fisheye Camera, 512GB, 30			DIR-CPO-5095		60	\$ 1,417.00	\$ 85,020.00
VEKACC-MNT-ANGLE-1		Verkada Angle Mount, 30 deg			DIR-CPO-5095		41	\$ 128.00	\$ 5,248.00
VEKCD53-256E-HW		Verkada CD53-E Outdoor Dome Camera, 256GB, 30 I			DIR-CPO-5095		52	\$ 1,214.00	\$ 63,128.00
VEKACC-MNT-ARM-1		Verkada Arm Mount			DIR-CPO-5095		52	\$ 87.00	\$ 4,524.00
VEKACC-MNT-PEND-1		Verkada Pendant Cap Mount			DIR-CPO-5095		52	\$ 53.00	\$ 2,756.00
VEKCP52-512E-HW		Verkada CP52 Outdoor PTZ Camera, 512GB, 30 Days			DIR-CPO-5095		1	\$ 2,902.00	\$ 2,902.00
VEKACC-POE-90W-E-NA		Verkada Outdoor 90W PoE++ (802.3bt-2018) Injector.			DIR-CPO-5095		48	\$ 269.00	\$ 12,912.00
VEKCH53-1TBE-HW		Verkada CH53-E Outdoor Four-Camera Multisensor C			DIR-CPO-5095		47	\$ 2,632.00	\$ 123,704.00
VEKACC-MNT-XLARM-1		Verkada Large Arm Mount (PTZ)			DIR-CPO-5095		46	\$ 128.00	\$ 5,888.00
VEKACC-MNT-HPEND-1		Verkada 4-Cam Multisensor Pendant Cap Mount			DIR-CPO-5095		45	\$ 107.00	\$ 4,815.00
VEKACC-MNT-CORNER-1		Verkada Corner Mount			DIR-CPO-5095		47	\$ 155.00	\$ 7,285.00
VEKLIC-CAM-MLT4-10Y-CA		Verkada 10Y Four-Camera Multisensor Lics, Capacity			DIR-CPO-5095		47	\$ 4,387.00	\$ 206,189.00
VEKACC-MNT-POLE-1		Verkada Pole Mount			DIR-CPO-5095		8	\$ 168.00	\$ 1,344.00
VEKCR63-512E-HW		Verkada CR63-E Outdoor Remote Camera, 512GB, 3C			DIR-CPO-5095		7	\$ 2,859.00	\$ 20,013.00
VEKACC-MNT-POLE-1		Verkada Pole Mount			DIR-CPO-5095		7	\$ 168.00	\$ 1,176.00
VEKACC-POLE-1		Verkada 12ft /3.7m Above Grade Pole for use with CR			DIR-CPO-5095		7	\$ 1,012.00	\$ 7,084.00
VEKACC-MNT-SOLP-1		Verkada Solar Panel Pole Mount			DIR-CPO-5095		7	\$ 371.00	\$ 2,597.00
VEKACC-SOLP-100W-1		Verkada 100 Watt Solar Panel			DIR-CPO-5095		7	\$ 202.00	\$ 1,414.00
VEKLIC-CAM-10Y-CAP		Verkada 10Y Camera Lics, Capacity Increased			DIR-CPO-5095		259	\$ 1,484.00	\$ 384,356.00
SUBTOTAL		Tax			Freight				
\$ 1,174,132.00					\$ 0.00		\$ 1,174,132.00		
QUOTATION							TOTAL ORDER VALUE		
31581									



6 Desta Drive, Suite 1350
Midland, TX 79705-5512
Tel: 432-687-5424
Fax: 432-682-7741

QUOTED TO

Midland College

Barbara Fennell - Purchasing
3600 N. Garfield
Midland, TX 79705

SHIP WEEK	PAGE	QUOTATION NO.	CANCEL DATE	CUST. NO.
	2	31581		MICOL

QUOTATION

SHIP TO

Abacus Computers for Midland College PO

PO#
6 Desta Drive Ste 1350
Midland, TX 79705

DATE	PURCHASE ORDER NO.		SHIP VIA		F.O.B.		TERMS	
07/23/26	No Alarms CR63+rnw lic + c		Bring in - delivery				Net 30	
CUSTOMER CONTACT		QUOTE VALID UNTIL	LOCATION	SALESPERSON			TERRITORY	
Derek Gasch		08/23/26		Jaclyn Singh				
ITEM NO.		DESCRIPTION			DIR #	QTY	UNIT PRICE	EXTENSION
VEKLIC-CAM-5Y-RNW		Verkada 5Y Camera Licenses Renewal			DIR-CPO-5095	15	\$ 742.00	\$ 11,130.00
VEKLIC-CAM-1Y-RNW		Verkada 1Y Camera Licenses Renewal			DIR-CPO-5095	60	\$ 168.00	\$ 10,080.00
VEKLIC-CAM-MLT4-1Y-RNV		Verkada 1-Year Four-Camera Multisensor License, Re			DIR-CPO-5095	20	\$ 472.00	\$ 9,440.00
VEKLIC-CAM-MLT4-5Y-RNV		Verkada 5-Year Four-Camera Multisensor License, Re			DIR-CPO-5095	5	\$ 2,193.00	\$ 10,965.00
VEKLIC-WP-10Y-CAP-K		Verkada 10-Year Workplace K-12 License, Capacity 1			DIR-CPO-5095	1	\$ 10,125.00	\$ 10,125.00
VEKACCX-PRT-LBL-1		Verkada Labels for Brother QL-820NWB, Qty200, Co			DIR-CPO-5095	1	\$ 21.00	\$ 21.00
VEKACCX-TBL-3		Verkada Apple 11-inch iPad, 128GB			DIR-CPO-5095	1	\$ 505.00	\$ 505.00
VEKACCX-TBL-STD-1		Verkada iPad Stand			DIR-CPO-5095	1	\$ 44.00	\$ 44.00

REMARKS

Abacus DIR
DP26-XEQ3-E4CA-ZWD7

SUBTOTAL	Tax	Freight	
\$ 1,174,132.00		\$ 0.00	\$ 1,174,132.00
QUOTATION		TOTAL ORDER VALUE	
31581			



Midland College

Memo of Recommendation

TO: Dr. Damon Kennedy, President
FROM: Pervis Evans, Dean of Continuing Education
CC: Dr. Frank De La O, Vice President of Instruction
SUBJECT: Continuing Education Course Fees
DATE: 08-05-2026

This memo is to recommend the following Continuing Education Course Fees for approval by the Board of Trustees:

- Proposed rates for 2026-2027 to be in effect as early as September 1, 2026
- Request the ability to add classes within the 2026-2027 academic year with a total course price not to exceed cost plus 30 percent

Documentation of current and proposed course fees is enclosed.

Course Name	Current Course Cost 2025-2026 (includes textbook, course fees, and testing fees)	Proposed Course Cost 2026-2027 (includes textbook, course fees, and testing fees)	Effective Date
College Classics (Community Programs)			
Political Geography	\$0	\$0	9-1-26
Clogging	\$0	\$0	9-1-26
English Paper Piece Quilting	\$0	\$0	9-1-26
Chair Yoga	\$0	\$0	9-1-26
The Constitution Today	\$0	\$0	9-1-26
Global Connect: Spanish Culture		\$0	9-1-26
The Brain Behind Behavior (New)		\$0	9-1-26
Opera 101: A Journey into the World of Opera		\$0	9-1-26
Calligraphy		\$0	9-1-26
Tai Chi		\$0	9-1-26
Understanding AI		\$0	9-1-26
Fraud Prevention & Safety for Seniors		\$0	9-1-26
Kids' College (Community Programs)			
Ninja Obstacle Course Fitness	\$120.00	\$120.00	9-1-26
Spanish Language Explorers	\$60.00	\$60.00	9-1-26
Volleyball	\$60.00	\$60.00	9-1-26
Young Coders	\$120.00	\$120.00	9-1-26
Drones!	\$120.00	\$120.00	9-1-26
Lego STEM Challenge	\$60.00	\$60.00	9-1-26
Robo Roundup	\$120.00	\$120.00	9-1-26
Summer STEM Discovery	\$120.00	\$120.00	9-1-26
Yoga and More/Yoga Calming Tactics	\$60.00	\$60.00	9-1-26
Kids Photography Workshop	\$60.00	\$60.00	9-1-26
Dino DASH	\$120.00	\$120.00	9-1-26
Pebble Pups - Geology 001	\$60.00	\$60.00	9-1-26
Basketball	\$60.00	\$60.00	9-1-26
Ballroom Dancing	\$120.00	\$120.00	9-1-26
Math Mechanics	\$60.00	\$60.00	9-1-26
Speaking with Confidence	\$60.00	\$60.00	9-1-26
Life Science	\$60.00	\$60.00	9-1-26
AI Adventures – Intro to Machine Learning	\$120.00	\$120.00	9-1-26
Code Explorers	\$120.00	\$120.00	9-1-26
Music, Maker, Movement	\$60.00	\$60.00	9-1-26
Survival Tactics/Prepared to Respond	\$60.00	\$60.00	9-1-26
Mini Makers with the Children's Museum		\$60.00	9-1-26
Kidd Gardening with Master Gardeners		\$60.00	9-1-26
Bugs of West Texas with Master Naturalists		\$60.00	9-1-26
Farm to Table with Texas A&M Extension		\$60.00	9-1-26
Paper Quilling		\$60.00	9-1-26

KidzMetology		\$60.00	9-1-26
Art with Emily		\$60.00	9-1-26
Messy Masterpieces		\$60.00	9-1-26
Learn to Dance		\$60.00	9-1-26
Music Explorers		\$60.00	9-1-26
Glow Lab		\$60.00	9-1-26
American Girl Doll		\$60.00	9-1-26
Once Upon a Story		\$60.00	9-1-26
It's the Most Wonderful Time		\$60.00	9-1-26
Passport Across Continents		\$60.00	9-1-26
Detective & Mystery Camp		\$60.00	9-1-26
Interior Design Camp		\$60.00	9-1-26
Disney Crafts		\$60.00	9-1-26
Personal Enrichment (Community Programs)			
Community Band	\$55.00	\$60.00	9-1-26
Instant Piano for Hopelessly Busy People	\$59.00	\$69.00	9-1-26
Instant Guitar for Hopelessly Busy People	\$59.00	\$69.00	9-1-26
Digital Photography Basics	\$100.00	\$300.00	9-1-26
Podcasting 101: From Idea to Air	\$150.00	\$300.00	9-1-26
Crochet (Beginning)	\$65.00	\$100.00	9-1-26
Advanced Ceramics	\$150.00	\$200.00	9-1-26
Public Speaking		\$286.00	9-1-26
Intermediate Crochet		\$75.00	9-1-26
Spanish in Action		\$100.00	9-1-26
Learn to Waltz		\$100.00	9-1-26
Learn to Dance for Adults		\$75.00	9-1-26
Learn to Dance for Youth (ages 2-7)		\$145.00	9-1-26
Learn to Dance for Youth (ages 8+)		\$185.00	9-1-26
Paint Like Bob Ross		\$300.00	9-1-26
Beginning Bridge		\$100.00	9-1-26
Instant Ukulele for Busy People		\$69.00	9-1-26
Piano by Ear		\$69.00	9-1-26
Health Science CE			
West Texas Conference on Aging	\$50.00	\$50.00 (pre-reg)/ \$75.00 (at the door)	9-1-26
Alzheimer's Conference	\$20.00	\$20.00	9-1-26
Hydrotherapy for Massage	\$159.39	\$168.00	9-1-26
Massage Business Practices & Professional Ethics	\$341.55	\$360.00	9-1-26
Massage Health & Hygiene	\$136.63	\$136.63	9-1-26
Anatomy & Physiology for Massage	\$759.00	\$759.00	9-1-26
Massage Fundamentals I	\$768.00	\$768.00	9-1-26
Pathology for Massage	\$360.00	\$360.00	9-1-26

Massage Fundamentals II	\$832.00	\$832.00	9-1-26
Kinesiology for Massage	\$576.00	\$576.00	9-1-26
Massage Internship	\$379.50	\$400.00	9-1-26
Nurse Aide Classroom	\$500.00	\$500.00	9-1-26
Nurse Aide Skills Assessment Class	\$200.00	\$200.00	9-1-26
Nurse Aide Clinical	\$470.00 + \$120.00 (State Exam Fee)	\$350.00 + \$120.00 (State Exam Fee)	9-1-26
Optometric Assistant	\$290.00	\$320.00	9-1-26
Optometric Assistant II	\$200.00	\$200.00	9-1-26
Introduction to Pharmacy Tech	\$590.00	\$590.00	9-1-26
Pharmaceutical Math	\$394.00	\$394.00	9-1-26
Pharmacy Tech Review	\$295.00 + \$129.00 (NHA Exam Fee)	\$295.00 + \$129.00 (NHA Exam Fee)	9-1-26
Phlebotomy Classroom	\$400.00	\$400.00	9-1-26
Phlebotomy Clinical	\$579.00 + \$129.00 (NHA Exam Fee)	\$445.00 + \$129.00 (NHA Exam Fee)	9-1-26
HR Courses (Workforce CE)			
Essentials of HR	\$600.00	\$1,000.00	9-1-26
CP/SCP Cert. Review	\$300.00	\$300.00	9-1-26
SHRM Certification Prep+	\$1,200.00	\$2,200.00	9-1-26
Microsoft Courses (Workforce CE)			
Word Associate	\$250.00	\$300.00	9-1-26
Excel Associate	\$250.00	\$300.00	9-1-26
PowerPoint Associate	\$125.00	\$200.00	9-1-26
Word Expert	\$250.00	\$300.00	9-1-26
Excel Expert	\$250.00	\$300.00	9-1-26
Real Estate Courses (Workforce CE)			
Principles I	\$300.00	\$300.00	9-1-26
Principles II	\$300.00	\$300.00	9-1-26
Law of Agency	\$300.00	\$300.00	9-1-26
Law of Contracts	\$300.00	\$300.00	9-1-26
Promulgated contracts	\$300.00	\$300.00	9-1-26
Real Estate Finance	\$300.00	\$300.00	9-1-26
Texas Real Estate Exam Prep	\$200.00	\$200.00	9-1-26
Fire Courses - Midland Fire Department (Workforce CE)			
Fire Instructor I	\$200.00	\$200.00	9-1-26
Fire Instructor II	\$200.00	\$200.00	9-1-26
Fire Instructor III	\$200.00	\$200.00	9-1-26
Fire Officer I	\$ 250.00	\$285.00	9-1-26
Fire Officer II		\$285.00	9-1-26
Incident Safety Officer	\$ 250.00	\$250.00	9-1-26
Incident Commander		\$250.00	9-1-26
Drone (Workforce CE)			
FAA 107	\$350.00	\$500.00	9-1-26

Generalized Courses (Workforce CE)			
Intoxilyzer Operator Certificate	\$250.00	\$250.00	9-1-26
PBLEA Basic Peace Officer I - V	\$0	\$0	9-1-26
PBLEA Basic County Corrections	\$0	\$0	9-1-26
MOBEC Estate Planning CEU	\$90.00	\$90.00	9-1-26
MOBEC Estate Planning CPE	\$90.00	\$90.00	9-1-26
MOBEC Estate Planning CFP	\$90.00	\$90.00	9-1-26
MOBEC Estate Planning MCLE	\$90.00	\$90.00	9-1-26
Paramedic National Registry Prep Review	\$150.00	\$150.00	9-1-26
EMT Practicum	\$0	\$0	9-1-26
Skillpoint Alliance (Workforce CE)			
Refrigeration Principles	\$0	\$0	9-1-26
Electricity Principles	\$0	\$0	9-1-26
Basic Electrical Wiring	\$0	\$0	9-1-26
Basic Electricity for HVAC	\$0	\$0	9-1-26
Workplace Safety	\$0	\$0	9-1-26
Oil and Gas (PPDC)			
Intro to Oilfield Operations	\$ 800.00	\$ 800.00	9-1-26
Managing Sucker Rod Lift Well Failures	\$ 650.00	\$ 650.00	9-1-26
TIBCO Spotfire for Oil & Gas Professionals - Beginner	\$ 500.00	\$ 500.00	9-1-26
TIBCO Spotfire for Oil & Gas Professionals - Intermediate	\$ 625.00	\$ 625.00	9-1-26
Python for Oil & Gas Professionals - Beginner	\$ 500.00	\$ 500.00	9-1-26
Right of Way Acquisitions Training	\$ 500.00	\$ 500.00	9-1-26
Right of Way Route Selection Training	\$500.00	\$500.00	9-1-26
Basic Drilling Technology	\$650.00	\$650.00	9-1-26
Petroleum Engineering for Non-Engineers	\$ 650.00	\$ 650.00	9-1-26
Oil & Gas Performance Metrics	\$ 400.00	\$ 400.00	9-1-26
Intro to Oil & Gas Reserves	\$ 1,050.00	\$ 1,050.00	9-1-26
Intro to SQL	\$ 475.00	\$500.00	9-1-26
Advanced SQL	\$ 575.00	\$600.00	9-1-26
The Waterflooding: Performance Predictions & Surveillance	\$ 3,975.00	\$4,000.00	9-1-26
Basics of Crude, Gas & NGL Contracts	\$ 450.00	\$ 450.00	9-1-26

Advanced Crude, Gas & NGL Contracts/Marketing for the Marketing Professional	\$ 550.00	\$ 550.00	9-1-26
Well Service & Work Over Pressure Control	\$ 475.00	\$ 475.00	9-1-26
Petroleum Geology for Non-Geologists (30 Hours)	\$ 1,835.00	\$2,000.00	9-1-26
Earth Science Teacher Education (online)	\$ 1,000.00	\$ 1,000.00	9-1-26
Petroleum Land Basics: Becoming Landwise	\$ 1,250.00	\$ 1,250.00	9-1-26
Oilfield Terminology	\$ 625.00	\$ 625.00	9-1-26
Plugging the Holes in Your Pockets – Microbes, Mechanical Integrity & Asset Protection		\$150.00	9-1-26
Foundations of Renewable Energy		\$500.00	9-1-26
Permian Basin Environmental Regulatory Seminar	\$ 250 (Early Bird) \$ 300 (Standard)	\$ 300 (Early Bird) \$ 350 (Standard)	9-1-26
Economic Evaluation & Investment Decision Making Before Tax		\$2,599.00	9-1-26
Economic Evaluation & Investment Decision Making After Tax		\$3,495.00	9-1-26
Intro. to Power BI for Oil & Gas	\$ 1,200.00	\$ 1,200.00	9-1-26
Intermediate Power BI for Oil & Gas		\$1,350.00	9-1-26
AI for Oil & Gas Professionals		\$500.00	9-1-26
Introduction to ArcGIS for Petroleum		\$1,100.00	9-1-26
Intermediate ArcGIS for Petroleum		\$1,650.00	9-1-26
Risk Management Institute (Texas Mutual Grant)			
Adult & Pediatric CPR	\$0	\$0	9-1-26
Basic Life Support	\$0	\$0	9-1-26
OSHA 10	\$0	\$0	9-1-26
OSHA 30	\$0	\$0	9-1-26
H2S Clear Training	\$0	\$0	9-1-26
Basic Pipeline	\$0	\$0	9-1-26
Safeland USA	\$0	\$0	9-1-26
Incident & Accident Investigation	\$0	\$0	9-1-26
IDAC Basin United Fundamentals	\$0	\$0	9-1-26
IDAC Basin United Leadership	\$0	\$0	9-1-26

American Society of Safety Professionals	\$0	\$0	9-1-26
AED Awareness	\$0	\$0	9-1-26
Stop the Bleed	\$0	\$0	9-1-26
Permian Basin STEPS	\$0	\$0	9-1-26
Forklift Operator	\$0	\$0	9-1-26
Transportation Training			
Professional Truck Driving Class A	\$ 4,350.00	\$4,500.00	12-1-26
Professional Truck Driving Class B	\$3,200.00	\$3,400.00	12-1-26
CDL Refresher BTW	\$1,200.00	\$1,400.00	12-1-26
CDL Restriction Removal	\$1,200.00	\$1,400.00	12-1-26
Passenger Endorsement	\$ 1,200.00	\$1,400.00	12-1-26
Defensive Driving Course	\$ 500.00	\$500.00	12-1-26
Load Securement	\$ 250.00	\$250.00	12-1-26
Hazardous Materials ELDT	\$ 200.00	\$200.00	12-1-26
CDL Exam Preparation	\$ 200.00	\$200.00	12-1-26
CDL Safety Refresher Online	\$100.00	\$100.00	12-1-26
CDL Permit Prep	\$ 50.00	\$50.00	12-1-26
El Glosario	\$50.00	\$50.00	12-1-26
DOT Compliance Manager Training	\$ 1,500.00	\$1,250.00	9-1-26
Texas Intrastate DOT Compliance	\$1,250.00	\$1,250.00	9-1-26
Commercial Vehicle & Brake Inspector	\$ 650.00	\$1,250.00	9-1-26
DOT General Hazmat Transportation	\$1,250.00	\$1,250.00	9-1-26
DOT Roadside Inspection – Equipment	\$1,250.00	\$1,250.00	9-1-26
DOT Audit & Compliance Review Workshop	\$1,250.00	\$1,250.00	9-1-26
Motor Carrier Crash Response & Investigation	\$1,250.00	\$1,250.00	9-1-26
DOT Driver Orientation	\$350.00	\$350.00	9-1-26



Midland College

Office of the President

MEMORANDUM

TO: Board of Trustees

FROM: Dr. Damon Kennedy, President

DATE: August 18, 2026

SUBJECT: New Faculty Employment Agreements

I recommend the Board approve employment agreements for the faculty members listed below. Notwithstanding said Board action, no employment agreement shall be or become in effect unless and until signed by the President, on behalf of the College, and by said employees and delivered to the President.

Thornton Larson	Faculty Micro-Biology A&P
Christina Mann	Faculty Office System Technology
Anna McGowan	Faculty Speech
David Morse	Faculty Accounting
Nicole Pizzi	Faculty Business Management



Midland College and Midland College Foundation Donations
June 16, 2026 to August 10, 2026

Diamondback ATC Equipment	\$1,067,250.00
Tennis Facility Upgrade	\$125,000.00
STEM: Symposium	\$15,000.00
eSports Rocket League	\$10,000.00
Legacy 2.0 Matching	\$10,000.00
<i>Friends of the Series</i>	\$3,350.00
Cogdell Learning Center	\$2,500.00
Employee Monthly Payroll Deductions	\$2,269.55
Veterans Association	\$2,100.00
College and Career Connections (C3)	\$1,000.00
CTE Facility Planning	\$1,000.00
Various Donations - \$1,500 donation or less	\$110.00
<i>Grants</i>	
CTE Facilities Planning	\$5,000,000.00
College and Career Connections (C3)	\$178,000.00
Legacy Scholars Program	\$135,000.00
Kids' College General Scholarship	\$7,500.00
<i>Scholarships</i>	
Legacy Scholars Program	\$512,000.00
Carol & Jerry Pitts Endowed Scholarship	\$10,000.00
Fasken Foundation Scholarships	\$10,000.00
IME-BECAS	\$9,500.00
PVF Roundtable Scholarship	\$4,500.00
Legacy 2.0 Book Scholarship	\$2,164.00
Sergeant Mike Naylor Criminal Justice Endowed Scholarship	\$1,500.00
Various Scholarships - \$1,500 donation or less	\$565.00
Total Donations	\$7,110,308.55



Midland College

Office of the President

MEMORANDUM

TO: Board of Trustees

FROM: Dr. Damon Kennedy, President

DATE: August 18, 2026

SUBJECT: Employment of Non-Contractual Full-Time Employees

For your information, I have approved the full-time non-contractual employment of the following individuals in the positions shown.

Denise Beamer	Director of Operations MC Foundation
Daniela Bennett	Registrar Generalist
Ivy Brothers	Academic Advisor - Pathways
Jessica Casanova	Coordinator Community Programs
Mariah Delgado	Assistant Coach Softball
Savannah Denzy	Specialist Records
Jonathan Duran	Police Officer
Mariana Erazo	Registrar Generalist
Madison Galindo	Teacher Pre K
Paula Galindo	Assistant Teacher Pre K Academy
Jaxon Hallmark	Assistant Baseball Coach
Liliana Lopez	Academic Advisor Pathways
Michelle Montanez	Assistant Teacher Pre K Academy
Audrianna Sanchez	Assistant Teacher Pre K Academy
Jennifer Schwab	Assistant Teacher Pre K Academy
Summer Telck	Lead Pathways Advisor
Erik VanCuren	Academic Advisor - Pathways
J Don Wallace	Director of Donor Relations MC Foundation

For your information, I have approved the full-time non-contractual employment changes of the following individual(s) to the positions shown.

Pervis Evans	Dean of Adult and Continuing Education
Jaylaan Knighten	Administrative Assistant III Vice President of Strategic Planning
Larry Najera	IT Customer Service Technician
Faith Nelson	Manager Benefits and Leaves

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MIDLAND COLLEGE IS AN EQUAL OPPORTUNITY EMPLOYER/EDUCATOR.

Midland College is accredited by the Commission on Colleges of the Southern Association of Colleges and Schools to award certificates and associate and baccalaureate degrees. Contact the Commission on Colleges at 1866 Southern Lane, Decatur, Georgia 30033-4097 or call 404-679-4500 for questions about the accreditation of Midland College.



Midland College

Office of the President

MEMORANDUM

TO: Board of Trustees

FROM: Dr. Damon Kennedy, President

DATE: August 18, 2026

SUBJECT: Resignations
Full-Time Non-Contractual Employees and Contractual Employees at the
End of the Contract Term

For your information, the following resignations have been received and were approved from the following full-time employees who held the position shown.

Angie Diaz	Assistant Director-Manor Park Children's Center
Trinity Diaz	Assistant Teacher Pre K Academy
Virginia Garza	Academic Advisor Pathways
Little McPherson	Teacher Lab Instructor HLGCC



Upcoming Events

8/20 Thursday	Lady Chaps Volleyball Kick-Off Classic v Hill College	7:00 PM Chap Center
8/21 Friday	New Student Orientation	All Day Main Campus
8/21 Friday	Lady Chaps Volleyball Kick-Off Classic v Colby CC	12:00 PM Chap Center
8/21 Friday	Lady Chaps Volleyball Kick-Off Classic v Navarro College	6:00 PM Chap Center
8/22 Saturday	Lady Chaps Volleyball Kick-Off Classic v Vernon College	4:00 PM Chap Center
9/10 Thursday	Cowan Performing Arts Series presents Frank Caliendo	7:00 PM Chap Center
9/15 Tuesday	College Classics Kick-Off Luncheon	11:00 AM Carrasco Room
9/15 Tuesday	Midland College Board of Trustees Meeting	4:00 PM Gibson Board Room
9/17-20 Thursday- Sunday	CCATT Annual Conference	Baytown, TX